

DLC -Sri Lanka Contribution by GDLN

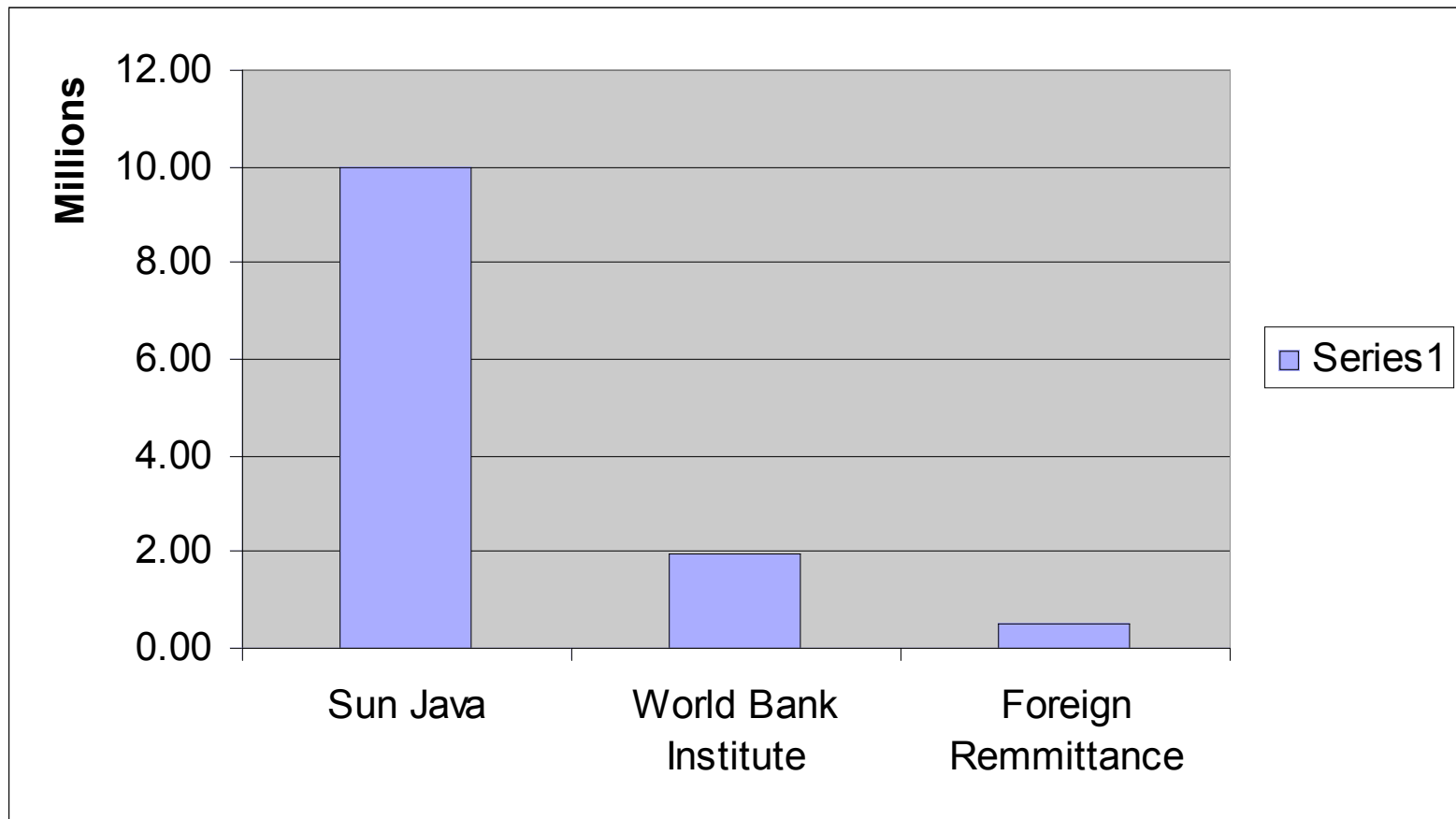
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CEO

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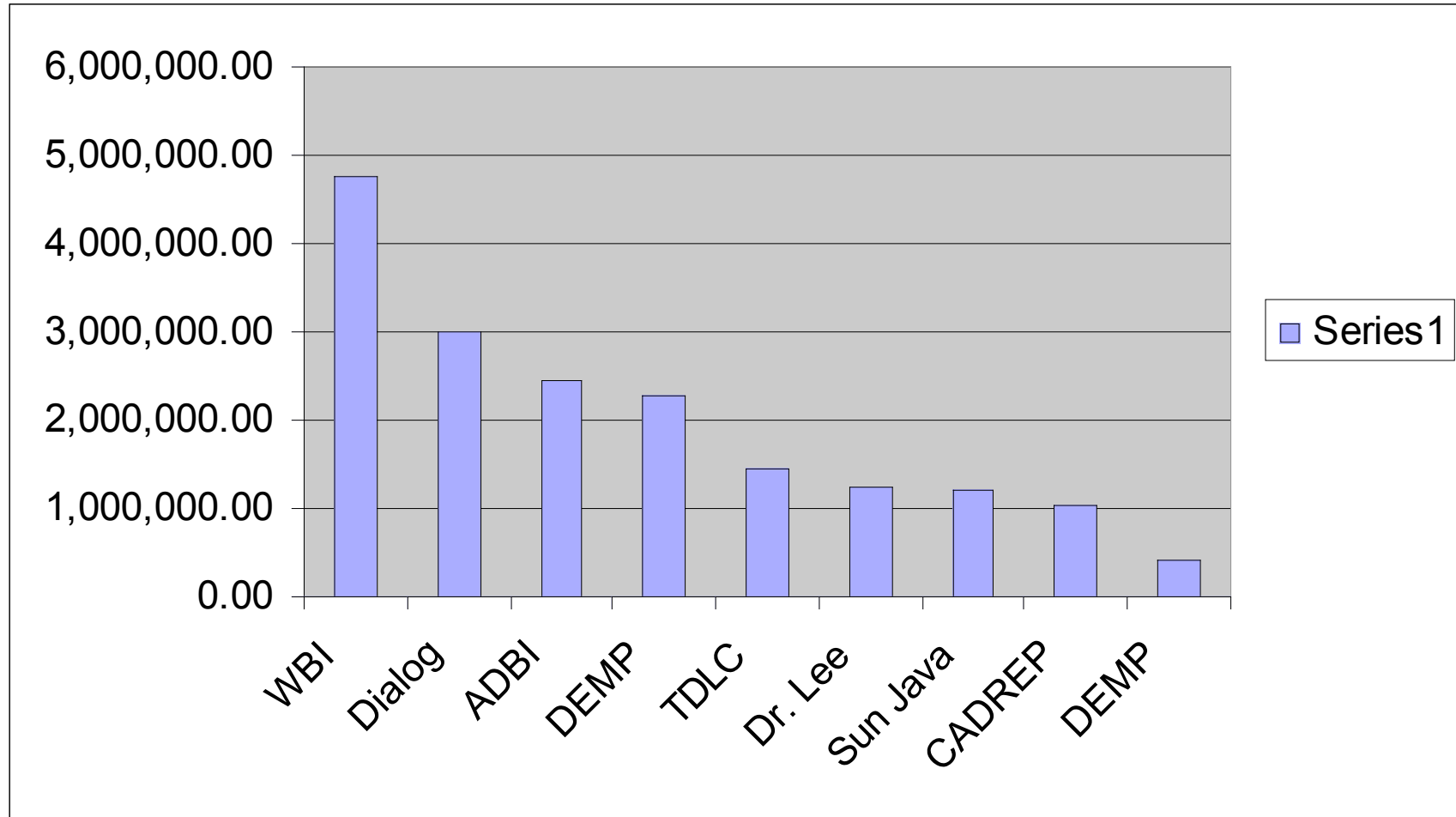
2004

80% contributed by



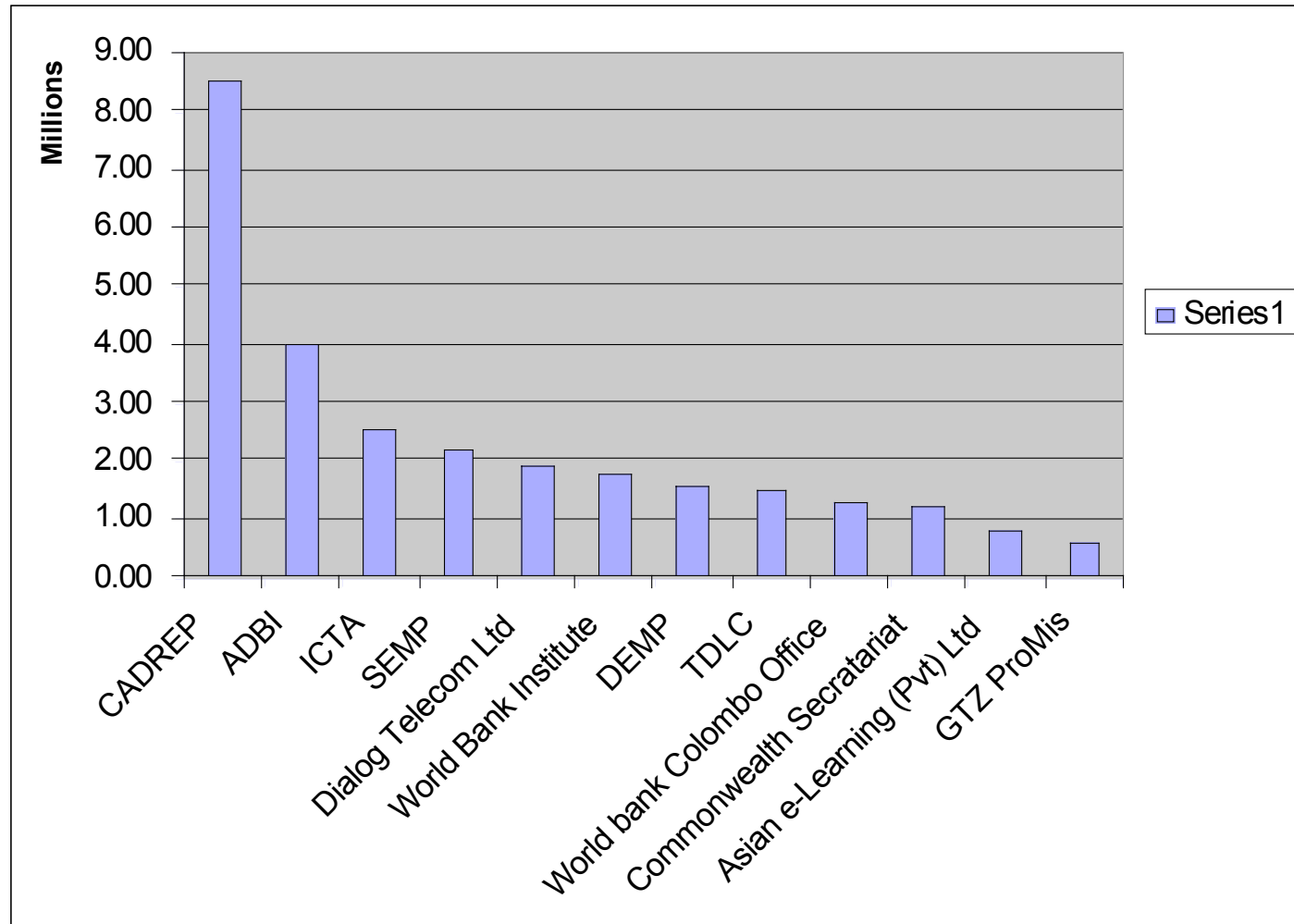
2005

80% contributed by

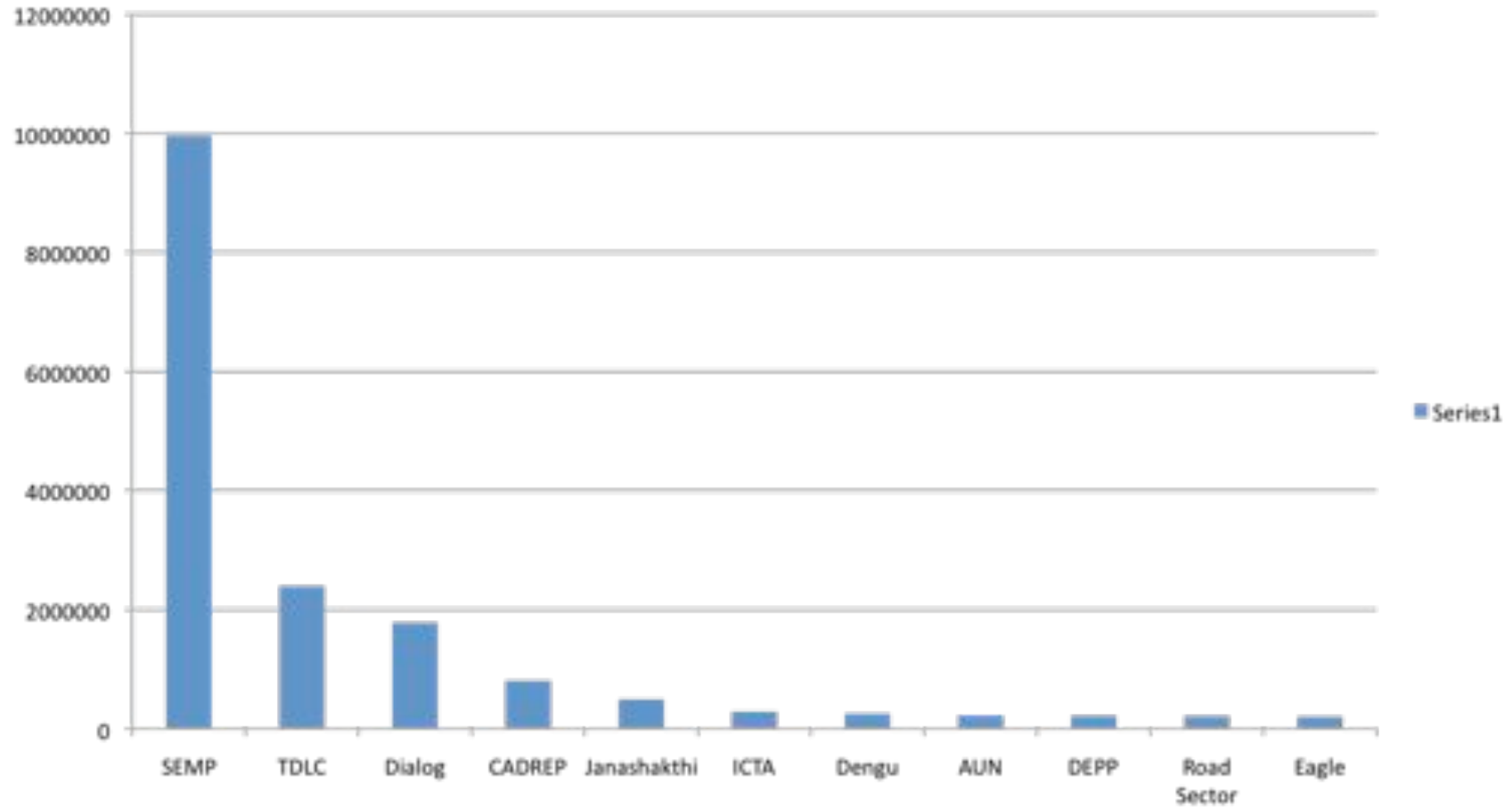


2006

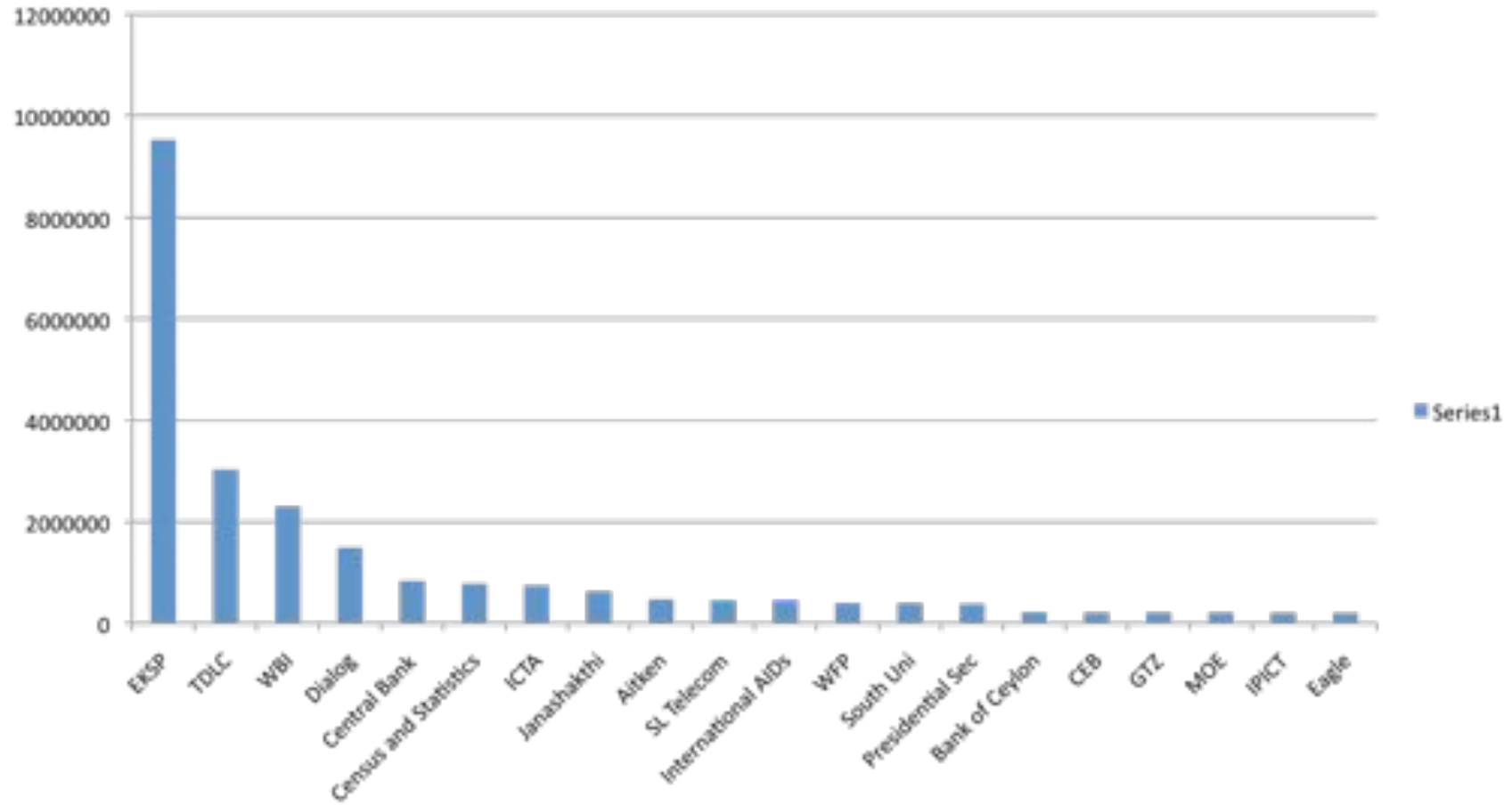
80% contributed by



2007



2008



2008

- We had 30 GDLN-WBI events contributing to a value of Rs. 3.9 million (34,000 USD)
- We had 8 GDLN-TDLC events contributing to a value of Rs. 3.4 million (29,500 USD)
- It is 20% of the total revenue generated

Contribution - Revenue

- In terms of revenue generation GDLN contribution has not been consistent
 - Initial high
 - Drop
 - Pick up

Contribution- Capacity Building

- In terms of capacity building it had two kind of interventions
 - Policy Level
 - Micro Level

Comparison

- Macro Needs
- Structural Changes in the Public Sector / Education Sector / Governance
- Policy level
- Impact is high
- Probability of success is low
- Long programs
- Micro Needs
- Capacity building in micro-finance, productivity, etc
- Technical level
- Impact is less
- Probability of success is high
- Short programs

Need Analysis for Policy Level Initiatives

- Knowledge orientation
- Invitees
- Short term
- Issue based
- Fruits
- Effects
- Knowledge as the motivator
- Action orientation
- Specific stakeholders
- Long term
- System based
- Roots
- Cause
- Firm Motivator – leading to a certificate